The Fastest and Surest Path to Growth

Ver.2025 Company Introduction | PlayD

PlayD has encountered the various goals of numerous companies and brands,

Digital Ad Billings

Cumulative amount

Working history

Average number of projects per year

4 trillion won + α 25 years 5,000 +

We have discovered the fastest and most effective way to drive customer growth.

IT · Finance

LG CNS · NICE Payments
Human Works · LOTTE CARD
Samsung Card · kt M mobile
LOTTE Members · Hana Bank
IBK Savings Bank · Wellslife · kt
CARD GORILLA · USIIMSA
AhnLab · TADA · Glity
SHINSEGAE I&C etc.

E-Commerce

LOTTE Homeshopping · HIMART H.Point · CJ ONSTYLE · LF Mall E-LAND MALL · LOTTE Shopping SEOUL STORE · Homeplus · Kurly LG Household & Healthcare HOTTRacks · KYOBO Book Centre kt alpha · LOTTE Department Store SHINSEGAE DUTY FREE WALKERHILL DUTY FREE etc.

Food & Health

Pulmuone · Binggrae · CJ Freshway Dongwon Mall · Venetmeal Samsung Welstory · Icletime Kwangdong Pharmaceutical GC Biopharma · Dudrim Korea Ginseng Corporation(KGC) Daesang Wellife · AceBiome CJ Healthcare · NUTRICORE AG HEALTH etc.

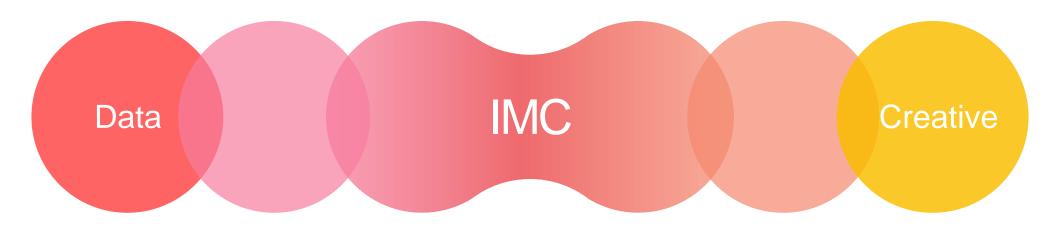
Travel & Transportation

HOTEL LOTTE · Interpark Triple LOTTE TOUR · Hanatour MODETOUR · Agoda · Yanolja Myrealtrip · t'way Air Air New Zealand Limited Korail Tourism Development Daemyung Vivaldi Park Jeju.com · Kakao Jeju Tour etc.

Others

Megastudy · Eduwill · Millie Siwon School Lab · CASETIFY · UNIQLO New Balance · K2 KOREA · LUSH KOREA AHC · LIVART · HANSSEM · SK Magic JOBKOREA · Alba Heaven · kt estate Ministry of Employment and Labor Amnesty International · Soomgo HYUNDAI GLOVIS etc.

We combine empathy with data to create tangible results,



Performance Marketing

Search AD UI/UX Consulting

Display AD Mobile AD

SNS AD Retargeting AD

CRM Marketing Al Solution

Brand Marketing

OOH Video Ad

ATL Brand Consulting

BTL Creative Strategy

Al Creative Al Copywriting

We pave all possible ways to growth.

Will there be any company that has encountered as many diverse clients and brand KPIs as PlayD?

Despite countless and various KPIs we have encountered, our common goal was 'growth',

And we found the most efficient and fastest way for brand growth and client satisfaction.

In line with our clients' growth direction, we will continue to move forward first and together.

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The Fastest and Surest Path to Growth

PlayD with tangible results will be with you on the way to growth.



Company PlayD Co., Ltd.

CEO Lee Jun-yong

Founded September 1, 2000

Employees 302 people (December 2024)

Ad Volume 514.7 billion (2024)

Biz.Area IMC Marketing / Performance Marketing / AD Tech

Brand Marketing / ATL·BTL·OOH / Short-form Video

CRM Marketing / Al Creative / Commerce

Website www.playd.com

Address 5F-6F, 11 Hwangsaeul-ro 359beon-gil, Bundang-gu,

Seongnam-si, Gyeonggi-do, Republic of Korea

We are opening a new page of growth together with our clients.

Opened 'SENSE.N', All advertising agency

service for small and medium-sized clients

| 2025 2025.04 | Acquired by SOOP Co., Ltd. |
|---------------------|---|
| 2024 | |
| 2024.07 | Selected as a Top Agency in H2 by TossAds |
| 2024.07 | Selected as an Official Agency for |
| 2024.05 | hyperlocal platform 'Danggeun' Launched 'Ato', Al-powered advertising service |
| 2023 | |
| 2023.12 | Selected as an Official Referral Partner of Airbridge |
| 2023.10 | Opened Al-automated ad creation service in 'All It' |
| 2022 | |
| 2022.12 | Launched 'All it', an integrated multimedia |
| 2022.09 | management solution 'daypack' won Brand of the Year 2022 |

| 2020 | | |
|---------|--|--|
| 2020.12 | Advanced into the Media Commerce Business | |
| 2020.11 | Opened keyword-based market analysis solution 'VOICE.S' | |
| 2020.03 | Listed on KOSDAQ | |
| 2019 | | |
| 2019.11 | Selected as a company to participate in the 'Work-Life Balance Campaign' by the Ministry of Employment and Labor | |
| 2019.09 | Launched Mobile App Marketing Platform 'Ad Screen 3.0' | |
| 2019.08 | Acquired KISA Information Security Management System (ISMS) certification | |
| 2019.01 | Opened integrated data analysis solution 'TUBE' | |
| | | |

2021

2018 2018.11 Opened Online Market Analysis Solution 'VOICE.M' 2018.10 Launched Mobile App Marketing Platform 'Ad Screen 2.0' 2018.07 Opened Digital Marketing Solutions Group 'tech HUB' 2018.02 Opened Marketing Activity Analysis Solution 'TERA' 2017 2017.12 Changed company name to PlayD Acquired Patent for "Keyword Advertising 2017.06 Bidding Device and Method of Use" 2017.04 Acquired Patent for "Automatic Ad Ranking Management Device and Method"

2016.10 KT-Nasmedia acquired NSM, Joined KT Group 2016.08 Opened advertising Solution 'A-Square Pro' 2016.06 Contracted advertising agency with Tencent, Google DBM 2016.03 Selected as a Work-Study System Company Launched Mobile App Marketing Platform 'Ad Screen' 2000~2015

2016

Merged with Media Rep, Mable 2014.11 2014.06 Changed company name to N Search Marketing Co., Ltd. A-Square 1st placed certified on Rankey.com 2011.07 (Advertising/Marketing solution sector) Launched affiliate card for accumulating 2011.04 advertising fees Opened Advertising Solution 'A-Square' 2010.09 2010.03 Established NHN Search Marketing Co., Ltd. as an independent Corporation Launched Search Marketing Center within 2000.09

Naver's Search Advertising Division

Our proven experience allows us to focus solely on our clients' growth.



Google Awards

Agency Excellence Awards

2024 Winner in Media Integration Category

Premier Partner Awards

- 2023 Winner in Online Sales & Finalist in Lead Generation
- 2019 Finalist in Search Innovation Category
- 2018 Winner in Display Innovation Category & Finalist in Search Innovation Category

Google Search Champ

2020 Awarded Excellent Partnership Agency

CRITEO

Criteo Awards

- 2023 Partnership of the year
- 2020 Innovator of the year
- 2019 Agency of the year
- 2018 Innovation of the year



Meta Agency First Awards

2024 Winner in Performance Hero Category - LOTTE Healthcare Campaign



Korea Digital Ad Awards

- 2024 Grand Prize in App Performance Category LOTTE Healthcare
 - Grand Prize in Search Performance Category USIMSA
 - Silver Prize in Integrated Performance Category KGC (Korea Ginseng Corp.)
 - Excellence Award in Search Performance Category LOTTE Hotels & Resorts
 - Excellence Award in App Performance Category UNIQLO
 - Excellence Award in Search Performance Category LOTTE Home Shopping
 - Excellence Award in E-commerce Category Carver Korea
 - Excellence Award in Integrated Performance Category Dongnimmun
 - Excellence Award in Integrated Performance Category CKD Healthcare
 - Excellence Award in Search Performance Category Beautiful Fund
- 2023 Grand prize in Search Performance Category LOTTE Duty Free Campaign
- 2022 Grand prize in Integrated Performance Category
 - Homeplus 'Integrated Performance Marketing' Campaign
- 2021 Grand prize in Adtech Category SENSE.N
- 2021 Top prize in Data-driven Performance Category Visang Education 'Wise Camp Campaign'
- 2021 Top prize in 'Korea Gwangkeuljeol' Marketing Campaign Promotion Category Lotte Homeshopping
- 2021 Silver prize in 'Daypack Launching Campaign' Creative Video Category The Essential



Korea Online Advertising Awards

- 2020 Excellence Award in Performance Category
- 2019 Excellence Award in Tech & Solution Category



Online Advertising Marketing

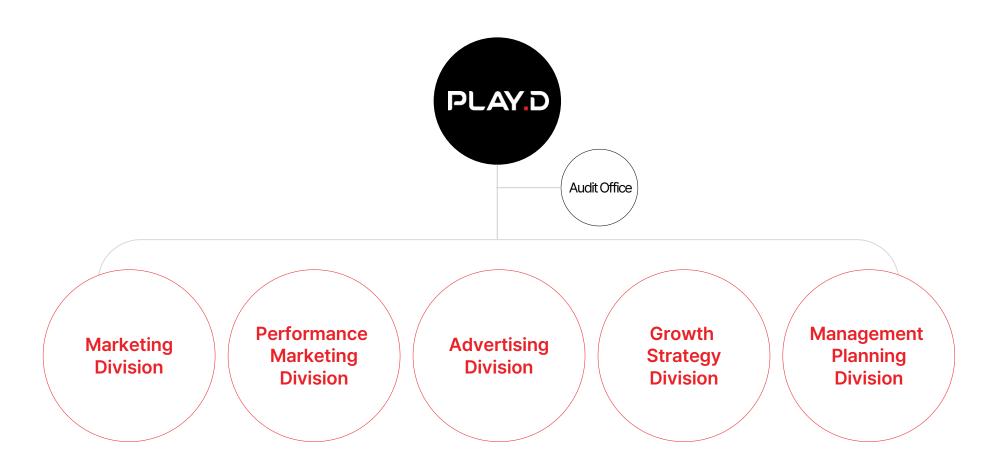


Korea Advertising Contest

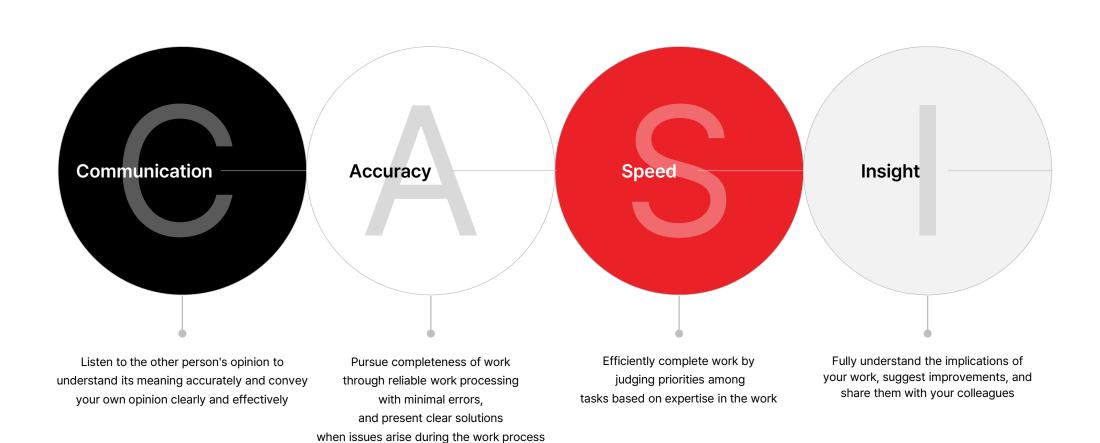
2013 Grand Prize in MarketingStrategy Planning Category

2019 Prime Minister's Award

Our extensive team of experts provides comprehensive consulting.



Our members have core competencies to achieve clients' goals.



A virtuous cycle organizational culture system that connects the employee's growth to the client's growth.

Our growth-oriented organizational culture contributes to the growth of our clients.



Maximizing client performance

through strengthened MANPOWER

PLAYD Knowledge Sharing Platform

A knowledge sharing system that can only be used by employees, such as PLAYD Library and PlayD Worki Integrated management of distributed work data

Key Media Rep. QUICK Newsletter

A professional consulting organization shares timely newsletters on key media/solution/creative issues across the company

Why PLAYD

Growth Partner

Billings

Manpower

Diverse Portfolio

Partnership

Financial Stability

Security

Our goal is to trust each other and grow together.



A Reliable Partner

Media power with appr. 400 domestic and international products

Most extensive advertising operations portfolio in the industry

Media/solution/content specialists

Stable financial structure enables quick cost processing

GROWTH

A Partner Growing with Clients

Continuous media expansion based on market trends
Providing professional training opportunities to
enhance organizational capabilities
Continuous advancement of big data/Al solutions to
increase productivity
An integrated marketing consulting service process

No.1 Digital Ad Agency, Top 5 in the Korean Advertising Market

Based on our unrivaled operating scale of over KRW 500 billion per year, we drive clients' growth and lead to successful results.

[2024 Domestic Advertising Agency Billing Rankings]

| Ranking | Company name | Total amount (100 million won) |
|---------|------------------------------------|-----------------------------------|
| 1 | Comprehensive advertising agency C | 92,366 |
| 2 | Comprehensive advertising agency I | 67,717 |
| 3 | Comprehensive advertising agency H | 19,884 |
| 4 | Comprehensive advertising agency D | 9,748 |
| 5 | PlayD | 5,147 |
| 6 | Digital advertising agency E | 4,803 |

^{*} Based on the KFAA '2025 Advertising Agency Survey

2016~2018 2018~2024

No. 1 in performance marketing industry

~2016

Industry's largest solution group

No. 1 in DA | SA | Video-centered digital marketing

■ Manpower | Why PLAYD

Work with our marketing specialists in your team

We have the largest strategy, solution, and professional creative organization that provides 24/7 support to AE and clients.

Marketing AE

The largest professional AE organization in Korea 170 marketing AE

Media rep.

A consulting organization only for major domestic and international self-serve platforms Professional media planning through our own media rep

Creative

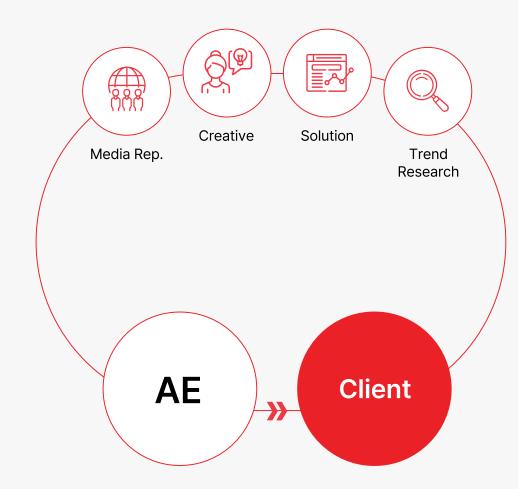
About 40 video and creative production designers Dedicated creative teams for each marketing organization

Solution

Integrated advertising operation solutions and dedicated AD-Tech team

Trend research

A professional campaign strategy and research organization Providing trend reports, etc. on a regular basis



Optimal advertising based on our wide range of client pool

Are you looking for an agency with advertising experience in a specific industry?

Based on our extensive experience with clients, we provide customized advertising services according to industry-specific characteristics.





Media expertise recognized by major media

With approximately 400 domestic and international products, we provide customized media planning services based on our media power and digital media know-how.

Google

Google's official premier partner
Support for Google GA4 professional consulting
Google Skillshop Digital Guru Expert, GAIQ
Google Marketing Platform SA360 DV360 Vendor
Excellent Partner Agency for Google Search
2018 Two-time winner of 'Premier Partner Awards'
2019 Excellent Partner Agency for 'Google Search Champ'
2023 'Premier Partner Awards'
Wippor in Online Sales Category & Finalist in Load Congretion Cate

Winner in Online Sales Category & Finalist in Lead Generation Category 2024 'Agency Excellence Awards'

Winner in Media Integration Category

NAVER

Official agency for Naver SA, DA, and performance-based DA Official agency for Naver Shopping Advertisement

kakao

Kakao Premium Partner (KPP) Official Agency for SA·Moment·Talk Channel



Meta Business Partner(MBP) 'Badge Partner'(Highest level) All completed Facebook Blueprint Meta Agency First Awards 2024 Winner in Performance Hero Category



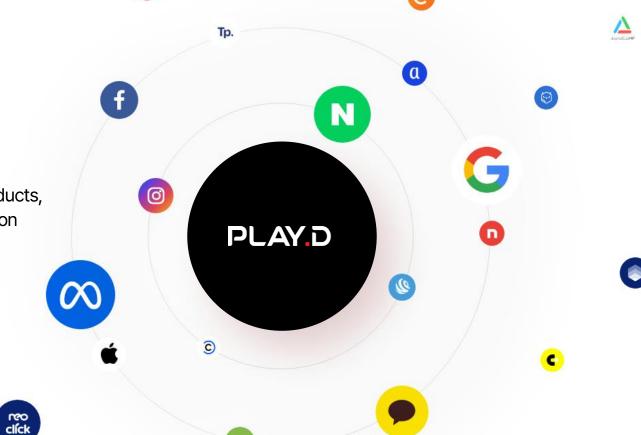
Official agency for Criteo / Mobon / Targeting Gates / Toss Criteo Awards

2018 'Innovation of the Year'

2019 'Agency of Year'

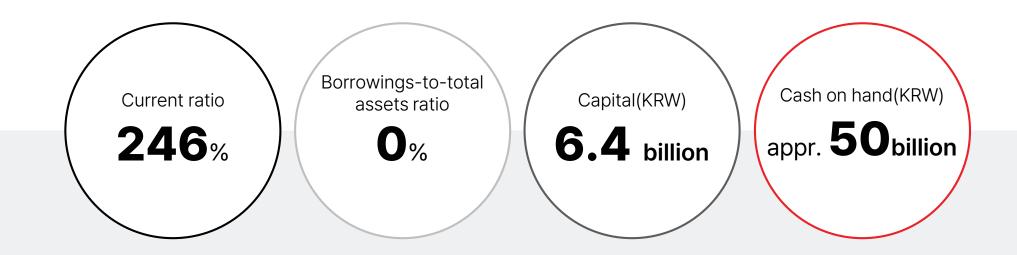
2020 'Innovator of the Year'

2023 'Partnership of the Year'



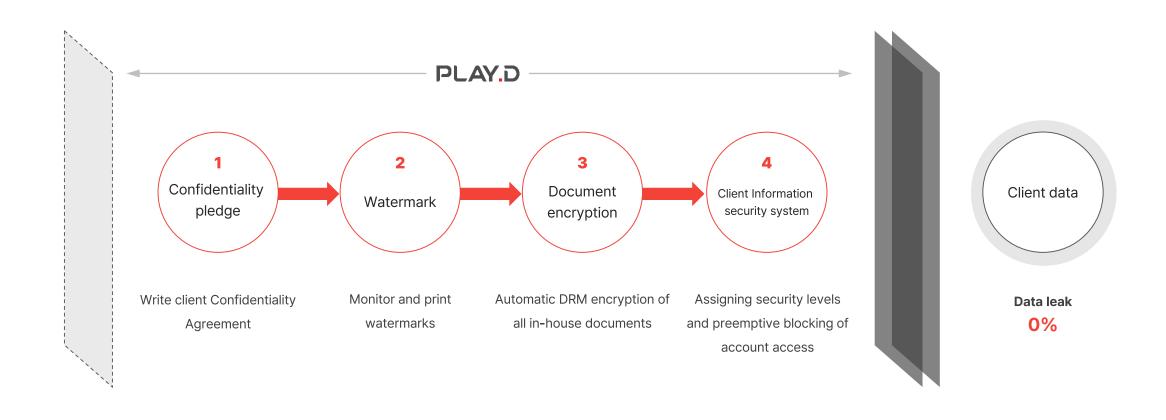
Reliable and trustworthy financial stability

Our stable financial structure enables smooth operation of campaigns through stable bond transactions and quick cost processing.



A client data security-oriented system

A quadruple leak prevention system for internal information to prevent exposure of client operation data



What We Do

IMC Marketing

Brand Marketing

Creative Contents

ATL

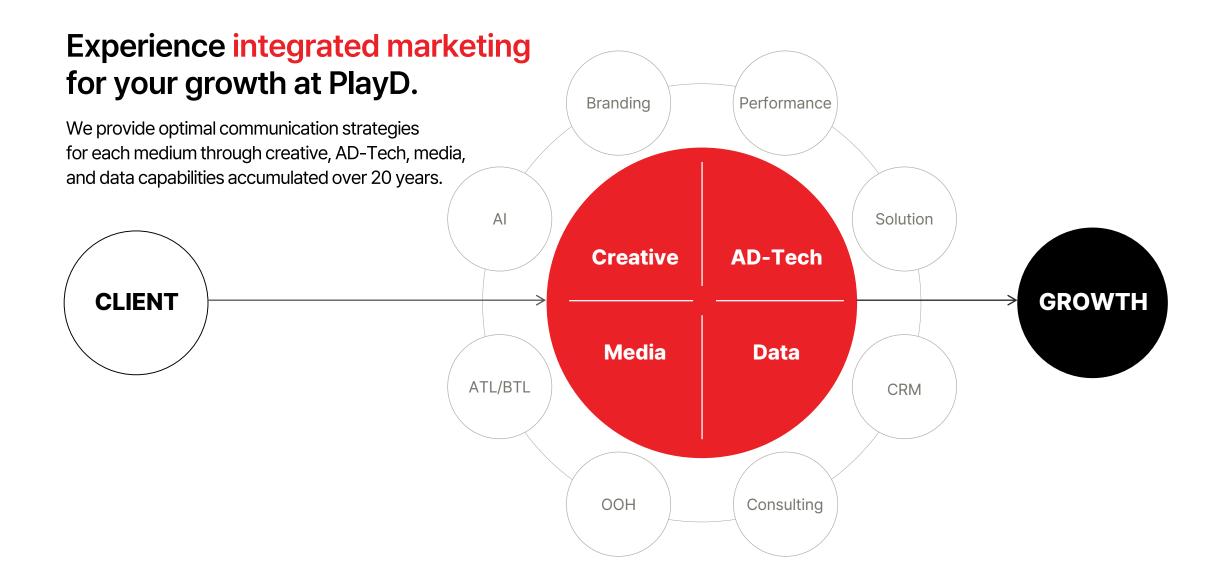
BTL

AD-Tech

Performance Marketing

Commerce

Research



We combine emotions with your brand to create empathy.

In order to induce consumer empathy and effectively convey brand identity, we provide integrated brand marketing services from concept development to content production.

Brand Diagnosis and Concept Establishment

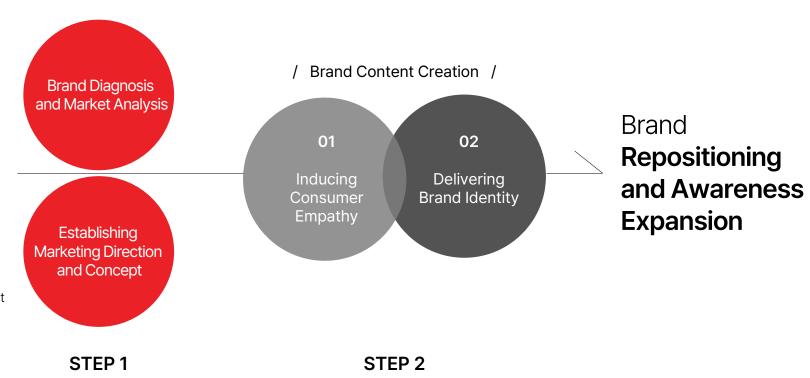
Providing integrated brand diagnosis and differentiated marketing direction based on multi-faceted analysis

Brand Content Creation

Creating branded content that obtains consumer empathy and effectively conveys brand identity

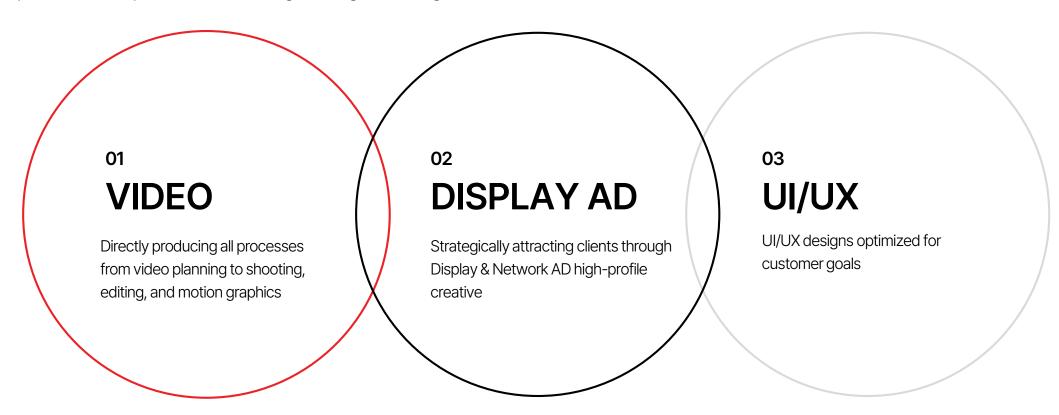
Integrated Marketing Operation Strategy

Establishing an integrated marketing operation strategy that delivers consistent messages through various on/offline channels



Powerful content for better performance

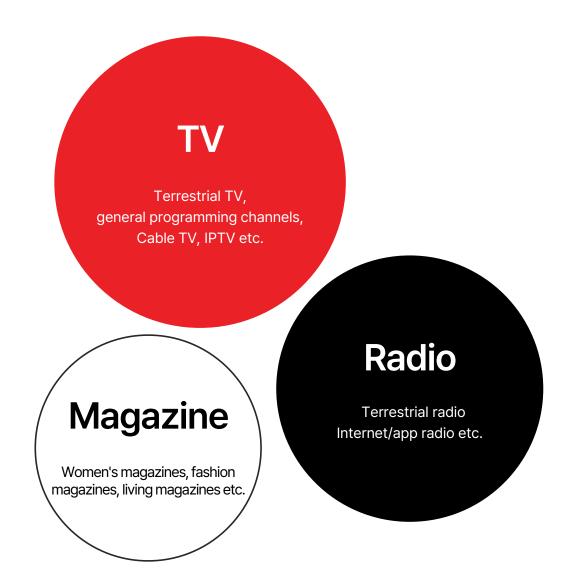
We provide more powerful marketing strategies through data-driven creative.



Fast, accurate, and extensive. ATL advertising strategies to reach more consumers

We support the selection, planning, management, and operation of optimal ATL media to maximize reach according to advertising purposes, targets, and budgets.





BTL marketing to find appealing points and maximize client contact

We plan and execute marketing in direct contact with consumers, such as outdoor advertising, events, promotions, and exhibitions.





- Transportation: Subway / Bus / Taxi / Airport / Railroad
- Billboard: Electronic bulletin board / Outdoor sign
- Entertainment: Shopping mall / Theater / Mart / Sports
- Other digital signage etc.

- Event marketing · Sponsorship
- Brand promotion · New product presentation
- Sports marketing etc.

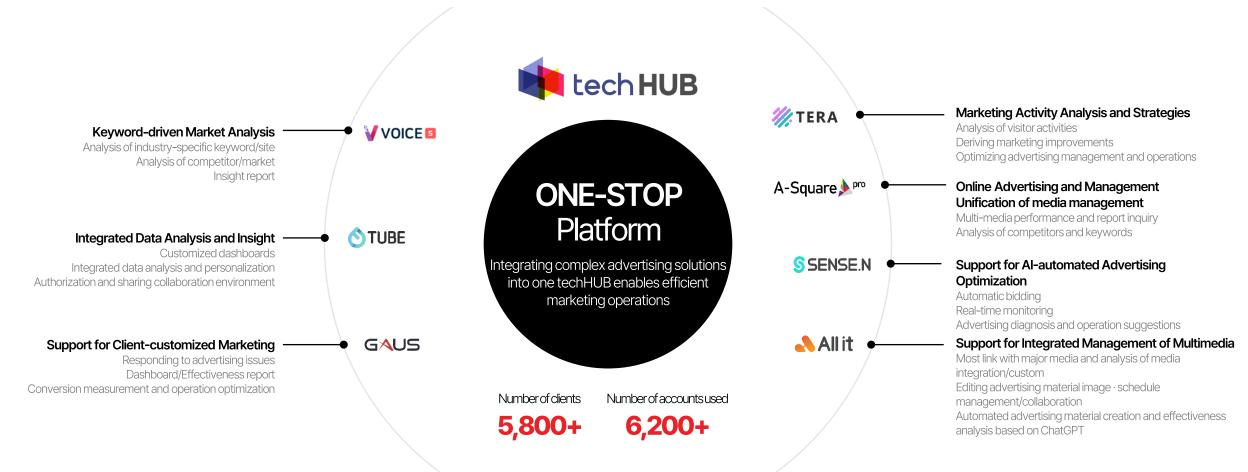
• Exhibitions, conventions, fairs

- Pop-up stores/promotional booths
- Space branding etc.

Maximizing client contact

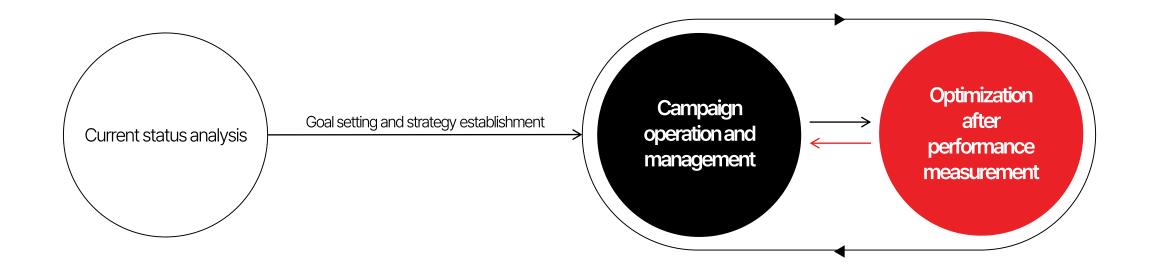
Maximize your marketing performance with our self-developed solution platform techHUB

We maximize marketing efficiency by connecting all major domestic and international media through API and providing analysis, strategy, and operation solutions required for each marketing stage in a single platform.



Experience performance-driven marketing service to increase sales

Based on the given budget, we establish low-cost, high-efficiency marketing strategies to produce sustainable achievements.



Reasonable Budget

Efficient campaign that can maximize marketing performance with a small budget

Advanced Targeting

Targeting segmentation through customer data such as demographic information, interests, and purchase intent

Marketing Optimization

Developing marketing strategies that maximize efficiency through continuous effectiveness analysis and strategy improvement

Clear Performance Measurement

Optimal performance measurement based on various indicators such as impressions, clicks, conversions, etc.

The one who knows and does commerce best

Based on 20 years of online marketing know-how and commerce success stories, we develop products and directly participate in marketing to increase product and brand value.



The fastest and easiest way to get market, media, and trend insights

Based on our own market and competitor analysis solutions and industry-specific research, we derive differentiated marketing insights and support campaign optimization.

01.

Market & Competitor research

- Identify Daily / Weekly / Monthly Market Trends
- Identify and respond to marketing issues through competitor monitoring
- Find Insights through Deep Dive by Industry

02.

Insights based on our own solutions

- Analysis of HOT keywords by industry · Rapidly rising/rapidly falling keywords
- Analysis of keyword advertising status and efficiency by industry
- Analysis of rankings and keywords of rival group sites

03.

Trend insight report

- Providing advertising market analysis and advertising trend information
- Success stories of domestic and international advertising campaign
- Presentation of advertising product-specific strategies and introduction of the latest advertising products

Various clients who grew based on marketing have joined PlayD.

TVCF daypack/The Essential

A video advertisement to raise awareness of the multipack nutritional supplement 'daypack' from the comprehensive health food brand The Essential Video planning and production using the key message 'One pack a day, basic health specifications'

TVCF that cleverly shows the joys and sorrows of modern people













Youtube **Soomgo**

A web drama-style ad video with the concept of 'Connecting You and Me' as a promotional video for Brand Soomgo's YouTube channel

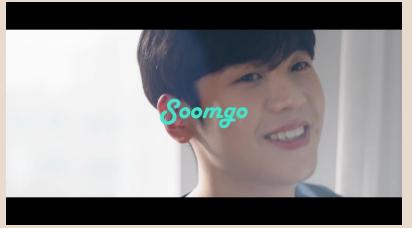












Motion Graphics Korea Foss Securities

Promotional video for Korea Foss Securities' Fund Supermarket

A motion graphic video with the concept of 'All funds are gathered in the Fund Supermarket'













PLAY.D

SNS/APP Hanssem

Branding promotion reels-type video for Hanssem Ssem Festa planning exhibition

Content using SNS such as YouTube & Meta











IMC Campaign

Air New Zealand

PROJECT

Air New Zealand Brand Awareness Campaign

Increasing brand awareness of 'Air New Zealand' among New Zealand travelers in Korea

- Introducing New Zealand travel destinations and promoting 'Air New Zealand's' exclusive flight messages
- Marketing using brand strengths such as free destination setting
- Providing travel destination information suitable for seasonal issues to improve brand preference

Establishing a link between New Zealand travel destinations and Air New Zealand airlines

Increased ticket purchase conversion and expanded purchasing age group





CLIENT Air New Zealand LimitedPERIOD 2019.12~In progress

. . . . **.**

IMC Campaign

Soomgo

PROJECT

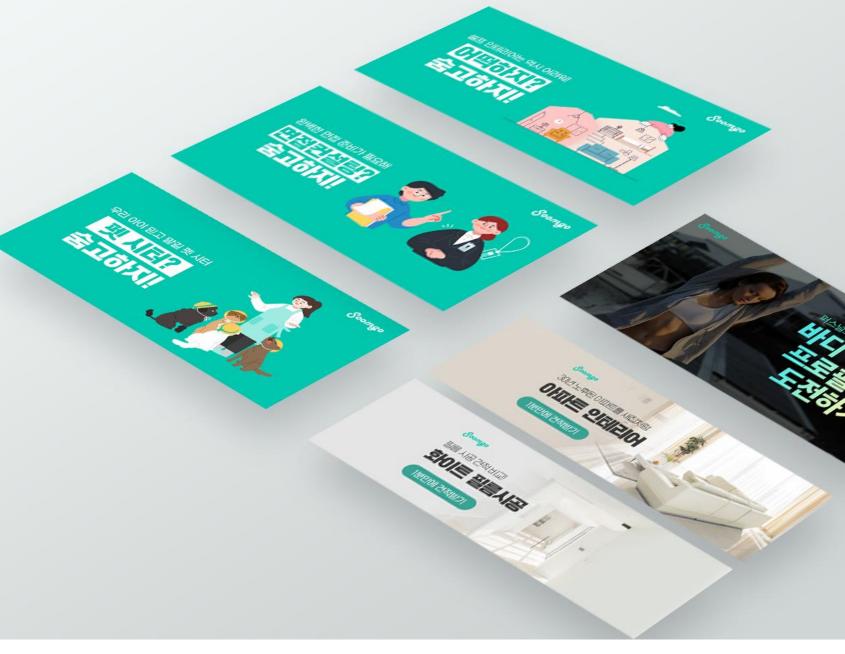
Soomgo Brand Awareness Campaign

Video and performance advertising for expanding Soomgo brand awareness

3Phase media planning of consideration → awareness → conversion stages

Planning and production of YouTube (video reach campaign), Kakao Moment (display, expandable), and creative materials

CLIENT Brave Mobile
PERIOD 2022.02~In progress



IMC Campaign

ed:m Overseas Education Center

PROJECT

Integrated Marketing Campaign for EDM Overseas Education Center

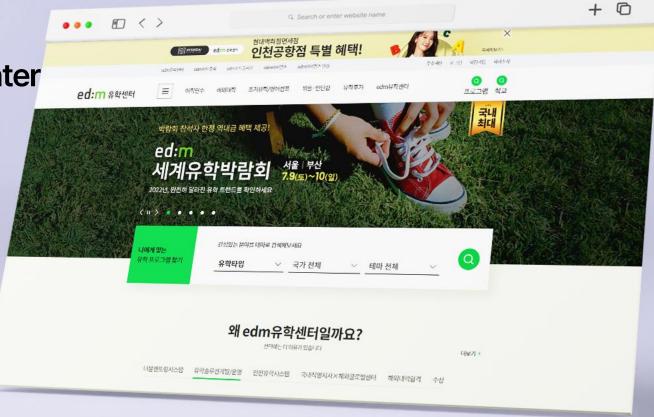
Integrated marketing focusing on increasing reliability to dominate the overseas education center market

- Searching for 'the overseas education center appropriate for me', and then finding key messages in consideration of major/environment/budget to improve the trustworthiness of the information
- Finding ed:m brand's unique strengths for a branding campaign with the message 'When you need confidence in studying abroad'
- Performance marketing with the theme of 'providing consulting appropriate for me'

Integrated performance to connect trust in the brand to sales

. **.**

CLIENT EDM Education **PERIOD** 2018.11~2021.05



Promotion Campaign & Performance AD

LOTTE Homeshopping

PROJECT

Lotte Homeshopping "Gwangkuljeol (fast click)" Promotion & Performance Campaign

Lotte Homeshopping's "Gwangkeuljeol" promotion and digital campaign to improve consumer preferences and promote consumption

Solution-driven campaign optimization · Creative material production

Executed on a wide range of media including Naver Special DA, Naver Performance DA, Kakao Bizboard, L.Point, Brand Search, and Search Advertising







CLIENT LOTTE Homeshopping **PERIOD** 2020.01~2021.12

Performance Campaign

HOTEL LOTTE

PROJECT

Hotel Lotte domestic and international performance campaigns

Performance marketing for increasing membership and conversion sales

- Increasing the number of members through reward campaigns
- Retargeting-centered campaigns during 3rd operation based on 1st and 2nd parameters
- Expanding LMS and adjusting copy that showed high conversion performance
- Emphasizing BI for focused operation based on high-efficiency media and brand awareness

ROAS increased by 36.3% in the second half compared to the first half, Membership registration increased by 548.9%, and reservation fee increased by 143.9%

CLIENT HOTEL LOTTE **PERIOD** 2023.09, 2023.11



Performance Campaign

iMBC Campus

PROJECT

Performance advertising using the keywords similar to iMBC campus

Solution for improving awareness of 'self-study degree system'

- Finding similar keywords related to 'self-study degree system' targeting users whose goal is to obtain a bachelor's degree
- Using the message 'Get a degree in 1 year' to increase search accessibility
- Using the message 'No. 1 in the industry' and '100% refund' for search keywords in the company comparison stage

DB up by 119% in January, the peak season after the operation of \mbox{PlayD}

CPA down by 45% (compared to the same period last year)





CLIENT Knowledge and Future **PERIOD** 2018.07~2021.04

Search AD **Kurly**

PROJECT

Campaign for Kurly SA account optimization

Extraction of detailed keywords for each planning exhibition theme and product · Brand search

Using individual T&D, efficient management of bidding and budget

Expansion of detailed product keywords through exposure management of popular product keywords

Surplus achievement of 118% of the number of members joining compared to the goal







CLIENT Kurly

PERIOD 2018.08~2021.02

Search AD & Shopping AD SEOUL STORE

PROJECT

SEOUL STORE Performance Marketing Campaign

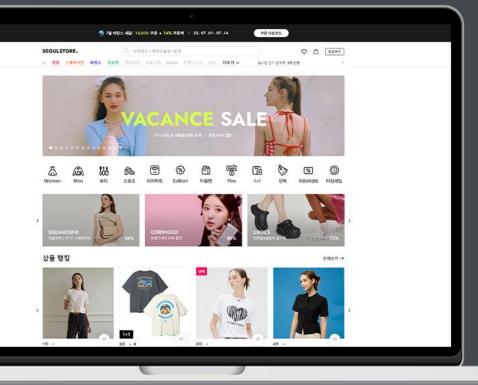
Efficient budget execution required with multiple brands, products, and promotions

Immediate response to daily/weekly/monthly promotions and intensive management of keywords and shopping materials

Organic operation according to mass management process during brand and seasonal promotions

ROAS increased by 1.4 times year-on-year and 2 times month-on-month ROAS increased in summer season when average revenue per paying user is low





CLIENT Brandy

PERIOD 2022.05~2022.07

DA & Youtube & SNS

BBQ

PROJECT

BBQ Online Channel Branding and Advertising Campaign

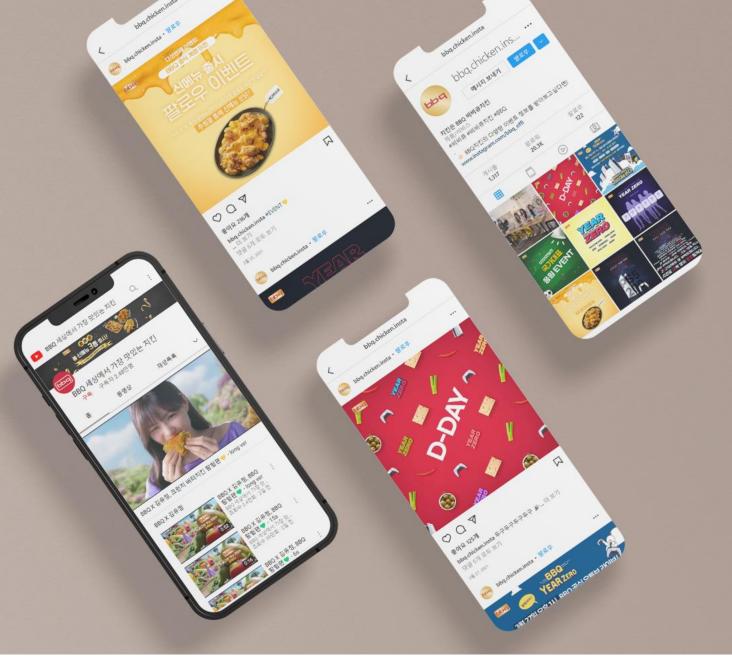
Launching new products for a new brand image

- YouTube & SNS: Product and targeting segmentation to increase the number of visitors and views
- Naver Performance-based Display Ad (former GFA):
 Campaign on main and sub pages and CPC adjustment by time zone
- Kakao Talk Bizboard: Adjusting CPC by time zone considering delivery time

Surplus achievement of 108% and 135% compared to target exposure and views, and saved 26% compared to expected CPV

38% increase in company name queries, approximately 470,000 increase in new product related keyword queries

CLIENT Genesis BBQ **PERIOD** 2019.09~2021.09



In-App Campaign

LOTTE Healthcare

PROJECT

Cazzle App Launching & App Installation & User Sign-Up Growth Campaign

Overachievement of membership target through material diversification and rapid media optimization

- Branding: Enjoyable care / Customized health care for myself
- Inducing in-app action: App tech (reward app) & exercise/inducing intake record
- Inducing purchase: Differentiation of Fromgene features by gender (women – skin / men – muscular strength)

Increased installs by +380% in one month of campaign

Unit cost per installation improved by -67% in Week 4 compared to Week 1





CLIENT Lotte Healthcare **PERIOD** 2023.09~In progress

In-App Campaign

Baedal Minjok

PROJECT

Baedal Minjok In-App Event Performance Optimization App Campaign

Due to the nature of the service app, optimization with a focus on in-app event performance (increased number of members and delivery users) directly related to delivery rather than user retention rate indicators

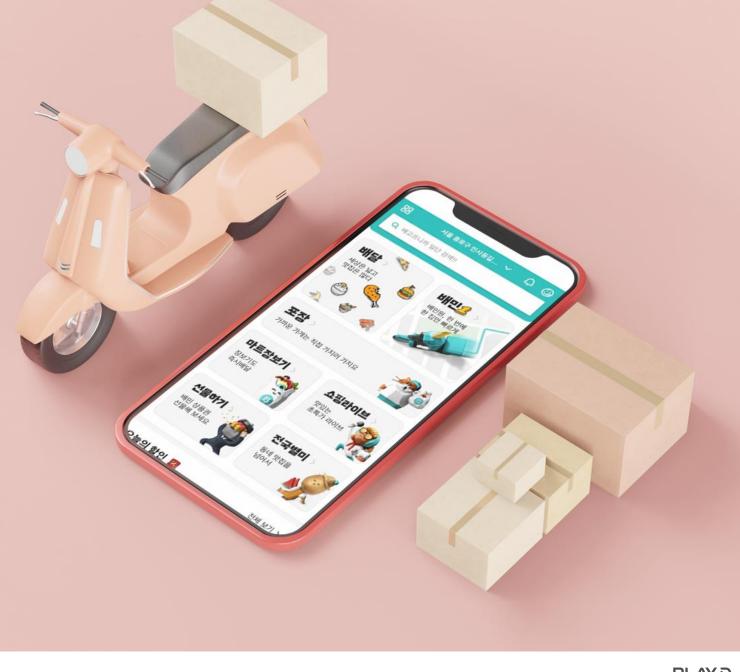
Increased unit price for iOS to secure volume and improve campaign fatigue

Increased conversions through addition of video materials

Increased average event achievement rate after one month of campaign

Cumulative valid conversions reached 25,000

CLIENT Woowa Brothers
PERIOD 2020.01~2023.09



In-App Campaign

The Seven Deadly Sins

PROJECT

Netmarble Mobile Traffic Optimization App Campaign

Increased budget during the first two months to secure volume due to the nature of the launch campaign

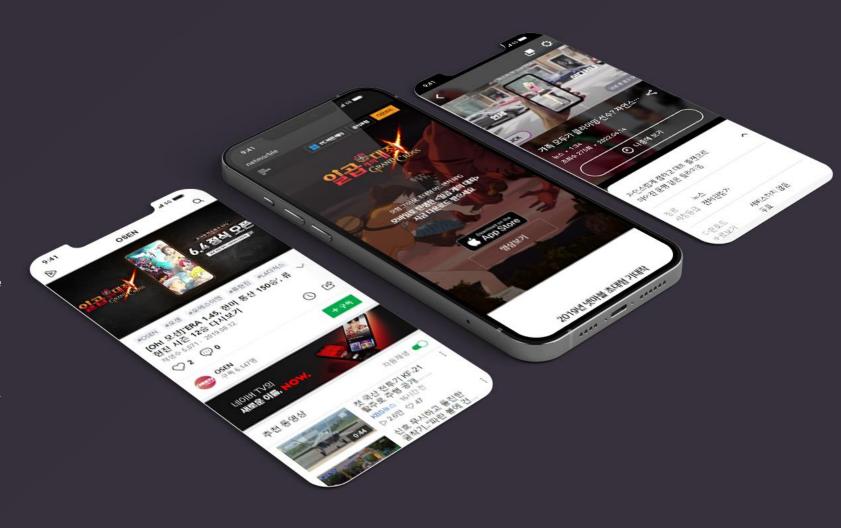
Conducted intermittent campaigns by focusing the budget in line with update timings

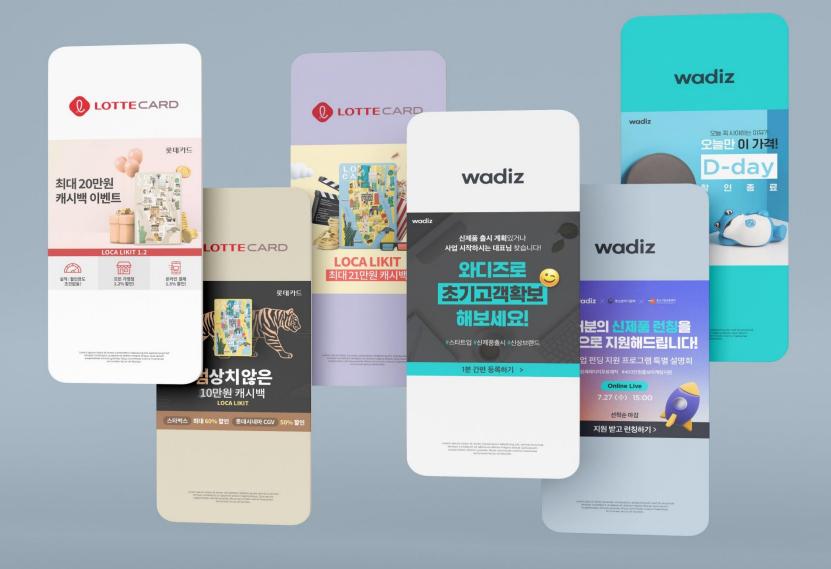
(Simultaneously performed optimization during campaign suspensions)

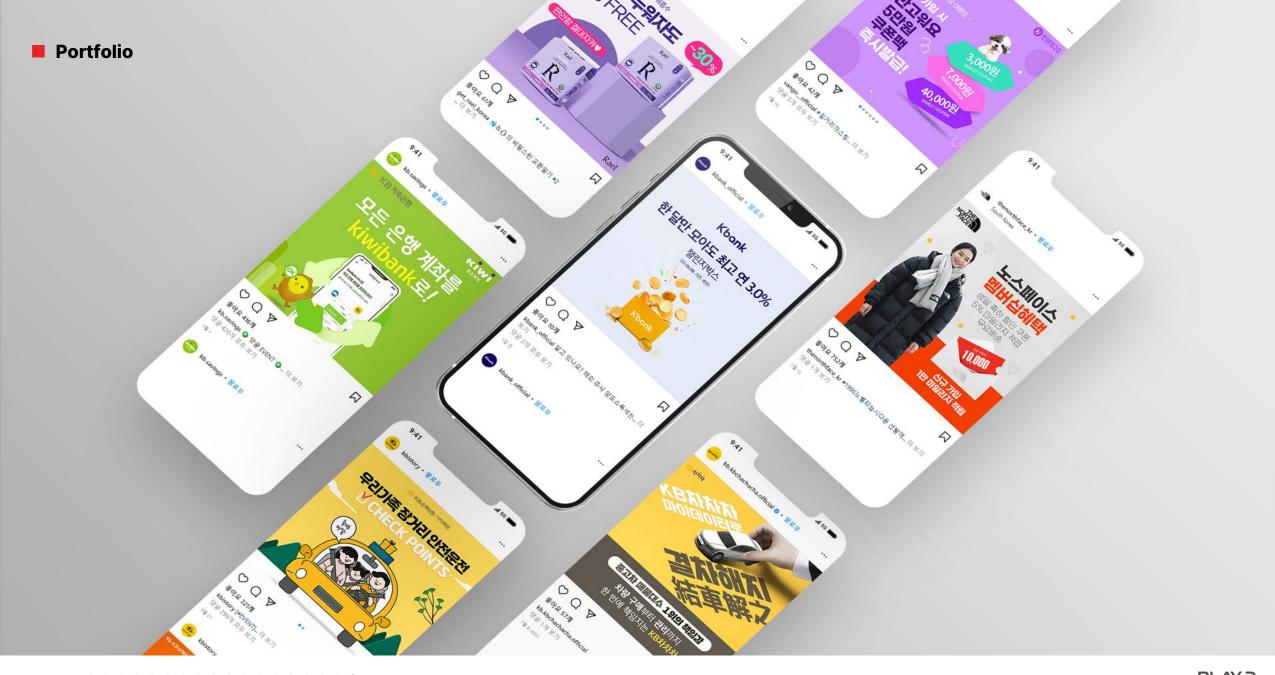
Observed gradual volume increases due to traffic optimization after temporary campaign suspensions

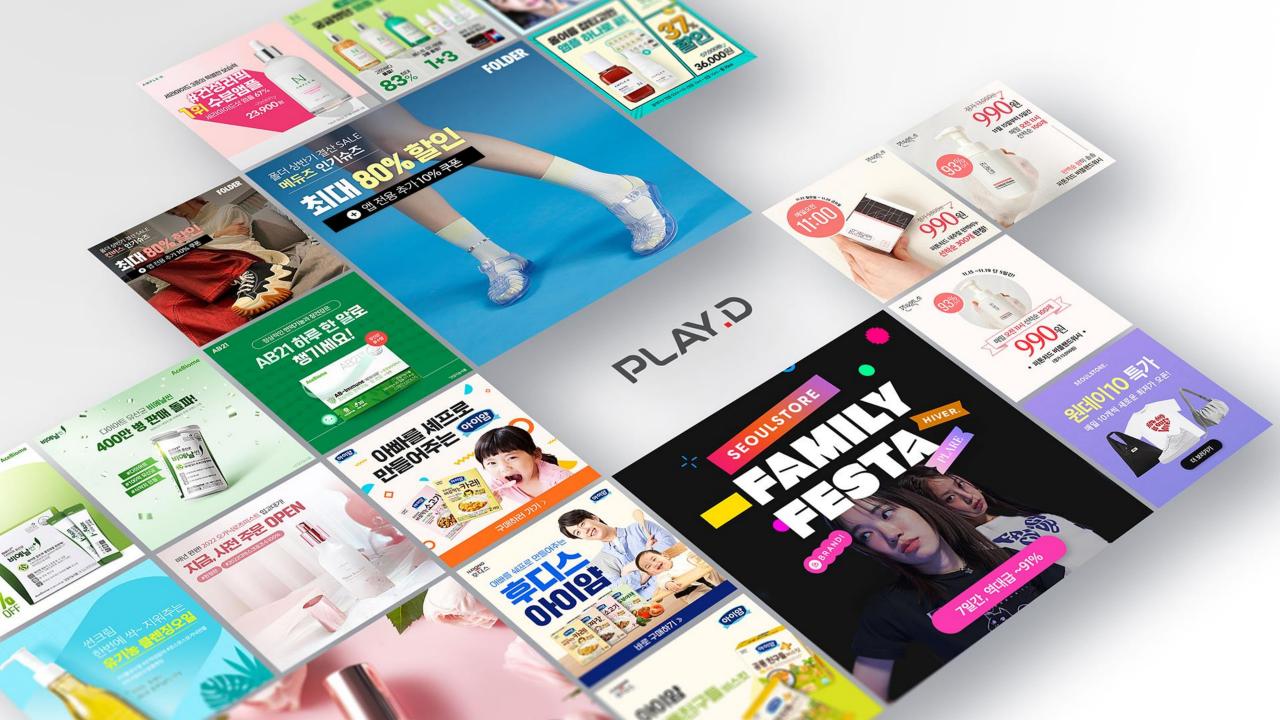
Achieved an average D+1 retention rate of 42% and a 38% tutorial completion rate on the same day

CLIENT Netmarble F&C **PERIOD** 2019.05~2020.04









Contact Us

PlayD welcomes all businesses seeking growth.

5F-6F, 11 Hwangsaeul-ro 359beon-gil, Bundang-gu, Seongnam-si, Gyeonggi-do, Republic of Korea

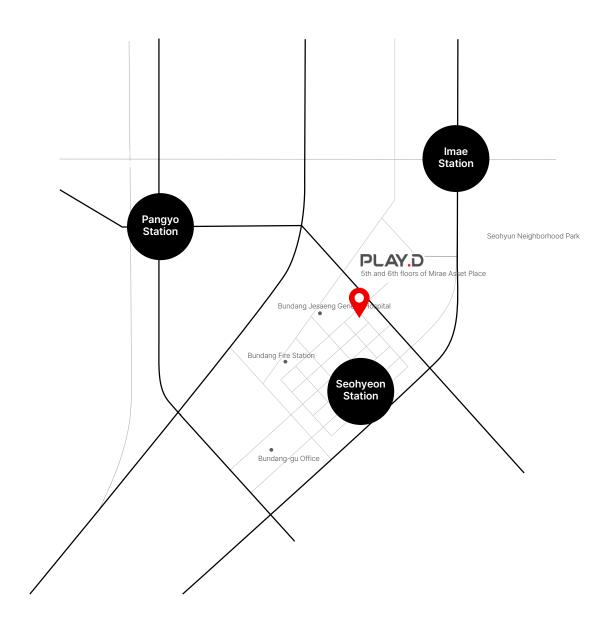
Phone number. 1566-3265 Email. master@playd.com

www.playd.com

Contact Us

PlayD Newsletter

Trend Report



Experience continuous growth with PlayD! Thank you!